

# Europass Curriculum Vitae



## Personal information

Surname/ First name **Marco MANGIANTINI**  
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Nationality Italy  
Date of birth 29/05/1961  
Gender Male

## Work Experience

During my working experience, I have developed a specific competence in the field of technology innovation promotion, with a particular attention to SMEs needs, supporting them in technology partnership setting up on a international level, and supporting them in the access to the European/national and Regional financing schemes.

I have been coordinator of a large number of European projects dealing with technology Innovation, most of them carried out on Institutional level acting as intra-muros expert for Public Organisations active in my region (Piemonte, North West Italy). Furthermore, I have been also managing partnerships on European level (mainly RTD FP and CIP, but also Alpine Space and Alcotra) collaborating with several important European Organisations (e.g. Steinbeis Stiftung in Germany, Swerea IVF in Sweden, Oseo in France, Acciò in Spain, ...). I've been involved in the IRC Network as North West Italy consortium coordinator, and in the EEN ALPS consortium, first as coordinator, then as branch responsible.

I spent most of my activities dealing with the EC RTD Framework Programme (since the 3rd FP), supporting and assisting clients (SMEs, Public Organisations, Universities, ...) in the participation, and organising and implementing activities and services aimed to facilitate the access to the European funds for Research and Development.

Analogously, I've worked on several other European funding schemes, such as Life, Alcotra, Alpine Space, Med, ...

I also carry on evaluation activities of RTD projects, both at national and European level, and I am listed in the European Commission and Italian RTD Ministry expert database

Most significant experience in H2020 projects:

- [VIROPLANT](#) project (H2020 - Project ID: 773567) [DEMETRA](#) project (H2020 - Project ID: 640658), [SETNANOMETRO](#) project (VII FP- Project ID: 604577): participation as "partner" (Metec Technologies) with the role of supporting the coordinator (CNR) for the management of all the administrative/financial issues, coordination of the consortium, interface with EC, coordination of the project reporting (included the deliverable, financial and technical reports), EC funding distribution, risk management and dissemination activities
- [Weevil](#) project (H2020 - Project ID: 653926): support to [CECOMP](#) for the management of all the administrative/financial issues
- Consulting activity for "[Environment Park](#)", "[Università Piemonte Orientale](#)", "[Istituto Zooprofilattico del Piemonte](#)" supporting them in the field of H2020 participation
- Business consultant for [Unione Industriale di Torino](#) in the framework of [Early Warning Europe](#) project (COSME)
- Innovation management assessment ([Confindustria Piemonte](#)), in the framework of [EEN network](#)

	<ul style="list-style-type: none"> <li>• Project expert in the frame work of European funding schemes (H2020, GSA, Central Europe, Alcotra, Life, ...)</li> <li>• Strong networking experience and competence (<a href="#">EEN network</a>, IRC network, INSME, TII, participation in European working groups, ...)</li> <li>• Large experience in participation and management of European projects</li> <li>• SME Instrument Phase I: more than 15 presented, 2 awarded, 10 seals of excellence</li> <li>• SME Instrument Phase II: 4 presented, 1 awarded, 2 seals of excellence</li> </ul>
Dates	2014→
Occupation or position held	Freelance
Main activities and responsibilities	<u>European Projects advisor</u> Support in developing RTD and technology innovation projects under the European Funding frameworks, and creation of cooperation relationships on European level
Name and address of employer	Istituto Zooprofilattico Sperimentale del Piemonte, Liguria e Valle d'Aosta (Institute to help prevent disease in domestic herds of animals), Environment Park, Torino Wireless, Università Piemonte Orientale, private companies, ...
Type of business or sector	Business Support, EC RTD Projects
Dates	2018 →
Occupation or position held	Partner in the framework of the H2020 project Viroplant
Main activities and responsibilities	<u>Support to Coordinator</u> Assistance to the coordinator of the project for the administrative management of the project, giving support in all the administrative issues during the life-course of the project (support in checking the respect of time scheduling in the cost statements' preparations and reports /deliverable's preparations, their verification, obtaining audit certificates by the partners, ...). Support to dissemination activities
Name and address of employer	METEC
Type of business or sector	EC RTD Projects
Dates	2017→today
Occupation or position held	Project Manager
Main activities and responsibilities	Administrative/financial support in H2020 project Weevil
Name and address of employer	CECOMP
Type of business or sector	H2020 project administrative management
Dates	2017→today
Occupation or position held	Business Consultant
Main activities and responsibilities	Company visit, audit and business advise
Name and address of employer	Unione Industriale Torino
Type of business or sector	Business Support, EC RTD Projects
Dates	2016→2017
Occupation or position held	Tutor
Main activities and responsibilities	Tutoring SMEs in setting up/reinforcing their internationalization activity (marketing, distribution network, economic perspectives, cooperation initiatives, ...)
Name and address of employer	ICE (Italian Trade Agency) via M&T Italia s.r.l.-
Type of business or sector	Support to the internationalisation of SMEs

Dates	2014→2016 - 2017→today
Occupation or position held	Expert in Innovation Management and KAM for H2020 Phase I SME Instruments
Main activities and responsibilities	<u>Assessment of the Innovation Management Capacity of local enterprises</u> Key Account Management Services Company audits focused on Innovation Management, assessment and benchmark Key Account Management Services aimed at identifying and sourcing appropriate coaches for SMEs beneficiaries of the H2020 Phase I SME Instruments EC funding
Name and address of employer	Confindustria Piemonte
Type of business or sector	Support to SMEs
Dates	2014→2015
Occupation or position held	Freelance
Main activities and responsibilities	<u>Catalyst in the INNOSMART Project framework</u> The InnoSmart project is an initiative co-funded by the European Union, aiming to develop emerging and sustainable industries based on creativity and hybridization. The catalyst role is to support and promote cross-sectorial projects carried out by SMEs, and closely follow-up on the development of business cases, evaluating business models and proposing innovative alternatives when needed (e.g. advice on how creating new uses and applications for current technology, or on how to expand the use of innovations and current technology to new sectors and industries, or how to identify applications that lead to a more efficient use of resources, ..)
Name and address of employer	Asociación Madrid Plataforma de la Biotecnología
Type of business or sector	Support to SMEs
Dates	2014→
Occupation or position held	FP7 and H2020 project partner
Main activities and responsibilities	<u>Support to Coordinator</u> Assistance to the coordinator of the project for the administrative management of the project, giving support in all the administrative issues during the life-course of the project (support in checking the respect of time scheduling in the cost statements' preparations and reports /deliverable's preparations, their verification, obtaining audit certificates by the partners, ...). Support to dissemination activities
Name and address of employer	EC – SETNANOMETRO project (NMP4-LA-2013-604577) and DEMETRA project (2020-Galileo-GSA-2014-2015 – 640658)
Type of business or sector	EC RTD Projects
Dates	2013 →2016
Occupation or position held	Freelance
Main activities and responsibilities	<u>Project Technical Advisor</u> Industrial R&I projects development monitoring and evaluation activity in the automotive sector. Initiative funded and managed by Piemonte Regional Authority, in the framework of the Automotive Platform support scheme. Overall Budget: > 60 MEuro
Name and address of employer	Finpiemonte (Regione Piemonte)
Type of business or sector	Project development evaluation activity
Dates	2013 →
Occupation or position held	Freelance

Main activities and responsibilities	Support to local Institutional Organisations <u>in carrying out technology innovation services to SMEs</u> (technology audit, business model setting up, scouting of funding and cooperation opportunities, industrial and commercial re-positioning, ... ) and in European Projects management
Name and address of employer	
Type of business or sector	Technology Transfer, Management of Innovation
Dates	2006-2012
Occupation or position held	Head of Innovation and Technology Transfer Office
Main activities and responsibilities	Responsible of the office dealing with Technology Transfer (local and European) and support to SMEs for the participation in EC Framework Programme for Research and Technical Development
Name and address of employer	Unioncamere Piemonte
Type of business or sector	Technology Transfer, EC RTD project support
Dates	2012
Occupation or position held	Expert for RTD projects evaluation
Main activities and responsibilities	Expert for industrial research projects evaluation for Lombardia Regional Government (Automotive and Mechanics sectors)
Name and address of employer	Cestec
Type of business or sector	Evaluation of industrial RTD projects
Dates	2012 →
Occupation or position held	Partner of Metec Network
Main activities and responsibilities	<u>Support actions to SMEs and Public Institutions in the field of technology transfer, management of innovation and participation in EC RTD Framework Programme</u> Preparation and submission of European, National and Regional projects in technology innovation and RTD framework, assisting also clients in the project management (both technical and administrative)
Name and address of employer	Metec Network
Type of business or sector	Technology Transfer, European RTD projects management
Dates	2010-2011
Occupation or position held	Support to the EEN ALPS project coordination
Main activities and responsibilities	Support to the coordination of the North-West Italy consortium ALPS in the framework of the Enterprise Europe Network, network that is specialised in assisting SMEs in business development, promotion of the innovation and technology transfer. The network is funded by CIP (Competitiveness Innovation Programme) of the European Commission
Name and address of employer	Turin Chamber of commerce
Type of business or sector	Technology Transfer, Project Management
Dates	2011
Occupation or position held	Italian representative in the Steering & Advisory Group of the Enterprise Europe Network
Main activities and responsibilities	Spokesman of the national motions (both technical and strategic) in the framework of the Italian component of the Enterprise Europe Network. Relations with the European Commission, the

Name and address of employer	EACI and other National representatives for the Network management and the setting up of new services according to the national/European priorities/strategies.
Type of business or sector	
Dates	2008-2010
Occupation or position held	Co-ordinator of ALPS EEN Consortium
Main activities and responsibilities	Co-ordinator of North West Italy Enterprise Europe Network Consortium, Centre specialized in business support services (business cooperation, diffusion of the innovation, support in the field of technology transfer) in the framework of the Competitiveness & Innovation Programme of the European Commission
Name and address of employer	Turin Chamber of commerce
Type of business or sector	Technology Transfer, Project Management
Dates	1997-2008
Occupation or position held	Co-ordinator of ALPS Innovation Relay Centre
Main activities and responsibilities	Co-ordinator of North West Italy Innovation Relay Centre, Centre specialized in the diffusion of the innovation and the support in the field of technology transfer on a European level (VI EC Framework Programme for Research and Technical Development)
Name and address of employer	Turin Chamber of commerce
Type of business or sector	Technology Transfer, Project Management
Dates	2006-2008
Occupation or position held	Co-ordinator of HYTETRA Project
Main activities and responsibilities	Co-ordinator of HYTETRA Project, European project supporting SMEs in technology transfer activities in the field of Hydrogen Technologies (VI EC Framework Programme for Research and Technical Development)
Name and address of employer	Turin Chamber of commerce
Type of business or sector	Technology Transfer
Dates	2002-2010
Occupation or position held	External professor in the Torino Polytechnics
Main activities and responsibilities	Professor in the Torino Polytechnics: "European Culture", lessons on EU institutions, EU policies in the field of RTD and Innovation and methodology in RTD Framework Programme participation
Name and address of employer	Torino Polytechnics
Type of business or sector	Education
Dates	2006 and 2009-2010
Occupation or position held	Independent Expert acting as Observer
Main activities and responsibilities	Observation and monitoring of the evaluation process in the framework of the VI and VII European Commission Framework Programme for Research and Technical Development
Name and address of employer	Independent Expert
Type of business or sector	EC RTD project
Dates	1998-2006
Occupation or position held	Responsible of Innovation and Technology Transfer Office

Main activities and responsibilities	Responsible of the office dealing with Technology Transfer and support to SMEs for the participation in EC Framework Programme for Research and Technical Development				
Name and address of employer	Centro Estero Camere Commercio Piemontesi				
Type of business or sector	Technology Transfer, EC RTD project support				
Dates	2004-2006 and 2012				
Occupation or position held	Delegate for the Regional chamber of commerce system for the Coordination of the Regional Law for research and innovation activities				
Main activities and responsibilities	Support and advice for the preparation of the Regional Law for research and innovation activities				
Name and address of employer	Unioncamere Piemonte				
Type of business or sector	Technology Transfer, RTD project support				
Dates	2004-2006				
Occupation or position held	Partner coordinator for Mismec Project, EC project supporting the participation of SMEs in FP6 in the mechatronics field				
Main activities and responsibilities	Supporting the participation of SMEs in FP6 in the mechatronics field				
Name and address of employer	Centro Estero Camere Commercio Piemontesi				
Type of business or sector	EC RTD project support				
Dates	1994-1996				
Occupation or position held	Expert for EC in the Innovation Relay Centre Coordination Unit (Luxembourg)				
Main activities and responsibilities	Animation and Evaluation of the Italian IRC Network				
Name and address of employer	Cartermill International				
Type of business or sector	Technology Transfer				
<b>Education and training</b>					
Dates	1988				
Title of qualification awarded	Degree in Mechanics Engineering				
Principal subjects/occupational skills covered	Mechanics Engineering				
Name and type of organisation providing education and training	Politecnico di Torino				
Level in national or international classification	University Degree				
<b>Personal skills and competences</b>					
Mother tongue(s)	Italian				
Other languages					
Self-assessment	<b>Understanding</b>		<b>Speaking</b>		<b>Writing</b>
European level (*)	Listening	reading	Spoken interaction	Spoken production	
<b>English</b>	C2	C2	C2	C2	C1
<b>French</b>	C1	C1	C1	C1	B1

**Spanish**

C2

C2

C2

C2

B1

(\*) Common European Framework of Reference for Languages

Social skills and competences Team spirit, good communication skills acquired during the working experience

Organizational skills and competences Very good organizational skills. 25 years of experience in project management, most of them on European level

Technical skills and competences Technical experience in mechanical field. Specialized in technology transfer on local and European level, financing the innovation (European and Italian measures)

Computer skills and competences Very good knowledge of Microsoft Office tools, and other complementary software tools. Web pages editing (Wordpress software)

Other skills and competences Hobbies: skiing, volleyball, reading

Driving license Italian A and B license

**Additional information** Lecturer in several training workshops dealing with Innovation, technology transfer, Intellectual Property Rights, Speaker and chairperson in several National and Regional congresses, workshops, and seminars

PS: I authorize the processing of my personal data according to the Legislative Decree 196 of 30 June 2003

