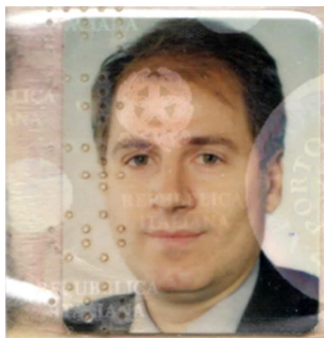


EUROPASS CURRICULUM VITAE



PERSONAL INFORMATION

Surname(s) / First name(s)

Address(es)

Telephone(s)

Fax

E-mail(s)

Nazionalità(-ies)

Date of Birth

TARTAGLIA AMEDEO MARINO

Mobile: +39 340 774 1107

amedeo.tartaglia@impact-sum.com
amedeo.tartaglia@gmail.com

Italian

NOVEMBER 17, 1958

DESIRED EMPLOYMENT / OCCUPATION FIELD

WORK EXPERIENCE

- Dates
- Name and address of Employer
- Type of business or Sector
- Occupation or position held
- Main Activities and Responsibilities

From April 2014 to now

Impact & Sustainability Management Srl – Management Consulting
43, Via Giovanni Bettolo, 00195 Rome (Rome) – Italy

Management Consulting Services

CEO & Founder

- **Sustainability Management** (Strategy, Web Communication, CSR, ISO 26000, Accounting and Reporting, Integrated Reporting, Assurance, Stakeholder Engagement, SA 8000, Carbon and Social Footprint)
- **Impact Investing** (Advisory and Program Management, Research and Analysis, Impact Assessment, Analysis and Evaluation, Due Diligence, Risks Analysis)
 - Social impact analysis and measurement (Social ROI)
- **Social Innovation** (Social Impact Bonds, Green Bonds, Social Projects and Initiatives, Italian and EU Funding Projects, Social ROI, etc...)
- **Smart Community** (Technology Brokering, Smart Energy, Smart Cities, Impact Management, etc...)
- **Sustainability Education and Training**
- **Founding Member of Social Value Italia Association** (mission: social value evaluation practices and methodologies)

• Dates

• Name and address of Employer

From November 2012 to March 2014

AlanAdvantage Srl – Management Consulting
43, Via Giovanni Bettolo, 00195 Rome (Rome) – Italy

- Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- Management Consulting Services, ICT, Open Innovation
- Senior Partner**
- Accountabilities in:
 - Market Strategies, Business Analysys and Business Plan
 - Communication, Advisory and Mentoring
 - Identifying opportunities and best practices to build an effective market proposition (Energy, Transportation, Waste, Smart City, Stakeholder Engagement, Accountability and Reporting, Community, etc...)
 - Delivery of sustainability and CSR management consulting services and operations
 - Accounting and Program Management of Large Customers and complex projects
 - Sustainability and Innovation Management Training and Education Services
 - Networking activities and strategic partnerships
 - Advisory and Program Management in SnMS Smart-Grid Project – ACEA Distribuzione
 - Business Analysis: context, business requirements, process analysis, performance and costs
 - Technical and scientific support, Management of Scientific Committee
 - Program Accountability and Reporting
 - Impact Analysis in SnMS Smart-Grid Project – ACEA Distribuzione
 - Cost Benefit Analysis
 - Stakeholder Engagement
 - KPI Identification and measurement
 - Financial Analysys and Cash Flow, Sensitivity Analysys
-
- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From September 2008 to October 2012
- Opera21 SpA, 101
Viale delle Arti, Fiumicino (Rome) - Italy
- ICT
- Operation Manager (BU Manager of System Integration & Consulting CENTER)**
- Operations Management of Business Unit Italy Center
 - Responsibility of Income Statement and Profitability of the Business Unit
 - Management of Delivery on all Customers
 - Account Management of Defined Clients
 - Business Analysis
 - Partnerships Management
 - Internal Communication
 - South Italy Education Manager
-
- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From April 2004 to September 2008
- WIND Telecomunicazioni SpA
48, Via Cesare Giulio Viola, 00148 Rome - Italy
- TELCO
- CSR Manager, Public Relations Department/HR Department**
- Responsibility in defining CSR Corporate Strategy, identifying strategic initiatives and objectives, integration of CSR metrics with business performances and Brand Vision, coherently with Marketing & Sales Department
 - Accountability in Stakeholder Engagement Process, according to AA 1000 Guidelines and IFC Performance Standards and Guidance Notes
 - Responsibility of Sustainability and CSR Operations:
 - Annual Corporate Accountability Process and Sustainability Reporting consistent with GRI (Global Reporting Initiative) Guidelines V3
 - Identify operational efficiency opportunities to avoid waste, reduce energy consumption and shift to renewable power
 - CSR Internal and External Communication
 - Management and maintenance of SA 8000 Certification, consistent with WIND Integrated System (which also includes the following Certifications: ISO 9001, ISO 14001, OHSAS 18001, ISO 27001)

- Assisting organizational units in their preparations for corporate HSE e CSR audits (by DNV)
- Promote opportunities for employees to participate in green office and facility initiatives, improvement programs, etc...
- International Experience with Egyptian CSR Staff (CSR Company Strategy and Implementation)
- Participation in SRI LANKA Italian Operation Team (2005-2006) for assessing and evaluating the results obtained with Italian funding for Tsunami event (evaluation lasted two years and involved two trips in SRI LANKA)
- Responsibility for Sustainability and CSR Education of WIND, working closely with other Departments: HR, Marketing, Customer Services, Health & Safety, Regulatory, Facilities, Purchasing, Security)
- Sustainability and CSR Teaching to Managers and Executives
- Accountability in CSR Internal and External Corporate Communication (on company web site, and intranet)
- Networking Activities with Onlus, ONG, Partners, Vendors, and Public Institutions in social initiatives
- Member of CSR Manager Network (ALTIS Milan)
- Coordinator of Charity SMS Services to non-profit Organizations, Charities, Associations and Foundations in collaboration with the other Telecommunications Operators. The requirements for applying for the Charity SMS service were: association statute, financial reports, enrolment on the national register of charities, detailed description of the project, detailed communications plan, report on funds raised.

- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From May 2003 to April 2004
 WIND Telecomunicazioni
 48, Via Cesare Giulio Viola, 00148 Rome - Italy
 ICT, TELCO
Operation Program Manager, ICT Department
- Project and Program Planning
 - Budgeting and Controlling
 - Operation Reporting
 - Responsibility of Improvement Programs, Design and Implementation of Cost Reduction Initiatives (i.e. Infrastructure and Architecture Consolidation)

- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From April 2001 to May 2003
 BLU
 ICT, TELCO
Architecture and Infrastructure Manager, ICT Department
- Integration of systems to support business issues
 - Security
 - Purchasing Managing of Company Technical infrastructure
 - Benchmarking and Technology Scouting
 - Designing and Implementation of Operational KPI
 - IT Governance Training inside and outside IT

- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From June 2000 to April 2001
 TIM (Telecom Italia Mobile), 61, Via Parco dei Medici, 00148 Rome
 ICT, TELCO
Quality Manager, ICT Department
- Management and Maintenance of Certification ISO 9001
 - IT Program Management
 - Management of Balance Scorecard System
 - Coordination of Program Management Training within ICT Department

- Dates
- From March 1996 to June 2000

- Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- TIM (Telecom Italia Mobile)
ICT, TELCO
Business Application Manager, ICT Department
- Design and Certification of Business Application
 - Business Analysis
 - Responsibility of Technological Development Plan, consistent with Corporate Strategic Plan
 - Defining and Publications of Technological Standards
-
- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From April 1986 to March 1996
SO.GE.I. (Società Generale di Informatica), 99, Via Mario Carucci, 00143 Rome
ICT, PA (Pubblica Amministrazione)
Land Register Project Manager
- Initiating and Overseeing of the Project of Computerization of Italian Land Register
 - Activation of the systems inside the Land Register Offices throughout the country
 - Configuration and Business Performance Management
 - Sizing and Capacity Planning
 - Tender for the Award of the Cyprus Land Register
-
- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From January 1985 to April 1986
UCED (Ufficio Centrale di Elaborazione Dati) – NAVALCOSTARMI – Ministry of Defence,
Military Service
PA (Pubblica Amministrazione)
Operation Manager
- Co-responsible of Activation of Business Applications
 - Configuration Management
 - Monitoring and Tuning of Business Performance
-
- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From May 1984 to September 1984
Nuovo Pignone di Bari – Divisione Valvole e Strumenti, 84 Strada Provinciale Bari-Modugno,
Modugno, BA 70026
INDUSTRY
Staging Master
- Project Management
-
- Dates
 - Name and address of Employer
 - Type of business or Sector
 - Occupation or position held
 - Main Activities and Responsibilities
- From January 1984 to May 1984
CARLO GAVAZZI CONTROLS, 13, Via Milano, 20020 Lainate Milan
INDUSTRY
Staging Master
- Design and Implementation

EDUCATION AND TRAINING

- Dates
 - Name and Type of Organisation providing Education and Training
 - Principal Subjects / Occupational Skills Covered
 - Title of Qualification Awarded
- 1980 – 1984
University of Bari
Mathematics, Theoretical Physics and Application
Bachelor in Physics

**PERSONAL SKILLS AND
COMPETENCES**

MOTHER TONGUE(S)

ITALIAN

OTHER LANGUAGES

Self-assessment
European level (*)

ENGLISH

Listening		Reading		Spoken Interaction		Spoken Production		Writing	
(B2)	Independent User	(C1)	Proficient User	(B2)	Independent User	(C1)	Proficient User	(C1)	Proficient User

(*) COMMON EUROPEAN FRAMEWORK OF REFERENCE (CEF) LEVEL

**SOCIAL SKILLS AND
COMPETENCES**

- ENVIRONMENTAL AND SOCIAL IMPACT ASSESSMENT
- STAKEHOLDER ENGAGEMENT PLANNING AND IMPLEMENTATION
- INTERNATIONAL EXPERIENCE WITH EGYPTIAN CSR STAFF (DURING WIND TELCO EXPERIENCE)
- PARTICIPATION IN SRI LANKA ITALIAN OPERATION TEAM (2005-2006) FOR ASSESSING AND EVALUATING THE RESULTS OBTAINED WITH ITALIAN FUNDING FOR TSUNAMI EVENT (EVALUATION LASTED TWO YEARS AND INVOLVED TWO TRIPS IN SRI LANKA)
- CORPORATE INTERNAL AND EXTERNAL COMMUNICATION
- OPERATION MANAGEMENT, PROGRAM AND PROJECT MANAGEMENT
- PROBLEM SOLVING OF COMPLEX ISSUES AND DEMAND MANAGEMENT
- EXPERIENCE IN CONTINUED DIALOGUE WITH ALL STAKEHOLDERS (SA 8000 MANAGEMENT SYSTEM, STAKEHOLDER ENGAGEMENT PROCESS, SUSTAINABILITY AND CSR COMMUNICATION)
- NETWORKING ACTIVITIES (PARTNERS, VENDORS, PUBLIC INSTITUTIONS)
- SPEECH AND COMMUNICATION COMPETENCE, PUBLIC RELATIONS, COMMUNICATION WITH KEY USERS (TOP MANAGEMENT, PROVIDERS, SUPPLIERS, AND PARTNERS)
- MEMBER OF CRS MANAGER NETWORK (ANNI 2004-2008) FOUNDED BY MARIO MOLteni IN ALTIS (ALTA SCUOLA IMPRESA E SOCIETÀ) E ISVI (ISTITUTO PER I VALORI DI IMPRESA) - MILAN
- CO-AUTHOR OF THE BOOK "IL MESTIERE DI CSR MANAGER – POLITICHE DI RESPONSABILITÀ SOCIALE NELLE IMPRESE ITALIANE" IL SOLE 24ORE EDITION, RELEASED IN 2008
- EXPERIENCE IN THE DESIGN OF TECHNICAL AND MANAGEMENT TRAINING CONTENTS, AND COORDINATION OF EDUCATIONAL ACTIVITIES, ALWAYS HELD IN COOPERATION WITH HUMAN RESOURCES ORGANIZATIONAL UNITS
- ACTIVITIES OF TEACHING FRONT, PROPERLY DESIGNED FOR MANAGERS AND EXECUTIVES, ON THE FOLLOWING THEMES: CORPORATE SOCIAL RESPONSIBILITY, SAFETY, QUALITY MANAGEMENT SYSTEMS, PROTECTION AND SAFETY, ENVIRONMENT, ETHICS CERTIFICATION (SA 8000), CODE OF CONDUCT AND MODEL 231/01, SUSTAINABILITY REPORTING BASED ON GRI V3 STANDARDS, TRIPLE BOTTOM LINE APPROACH, INTANGIBLE ASSETS, INNOVATION MANAGEMENT, STAKEHOLDER ENGAGEMENT PROCESS BASED ON AA 1000 GUIDELINES, ISO 26000 CSR GUIDANCE, INDUSTRY STANDARDS ISO14001, ISO18001, ISO50001, CARBON EMISSIONS AND CARBON FOOTPRINT, ISO 27001
- FOUNDED MEMBER OF SOCIAL VALUE ITALIA ASSOCIATION (MISSION: SOCIAL VALUE EVALUATION PRACTICES AND METHODOLOGIES)

**ORGANISATIONAL SKILLS AND
COMPETENCES**

- MANAGEMENT EXPERIENCE IN OPERATIONS MANAGEMENT, CONDUCTING AND COORDINATION OF WORKING GROUP AND PROJECT TEAMS (200+ PEOPLE)
- KNOWLEDGE AND EXPERIENCE IN ORGANIZATIONAL AND PERFORMANCE MANAGEMENT ISSUES
- EXPERIENCE IN BUDGETING PROCESS, CORPORATE PLANNING AND BUSINESS REPORTING
- EXPERIENCE IN THE DEFINITION AND IMPLEMENTATION OF IMPROVEMENT PLANS FOR THE

RATIONALIZATION OF RESOURCES AND THE REDUCTION IN OPERATING COSTS, OPTIMIZING PROCESSES AND SYSTEM INTEGRATION

- EXPERIENCE WITH CHANGE AND PROJECT MANAGEMENT
- EXPERIENCE IN ASSESSMENT OF THE ECONOMICS RELATED TO INVESTMENTS AND PROJECTS
- EXPERIENCE IN CORPORATE RESTRUCTURING

TECHNICAL SKILLS AND COMPETENCES

- MASTERY OF THE MAIN CSR INSTRUMENTS: SUSTAINABILITY REPORTING, STAKEHOLDER ENGAGEMENT, BRAND AND CORPORATE REPUTATION, ETHICAL CODE, MODEL 231/01, CORPORATE GOVERNANCE, INTANGIBLE ASSETS, SUSTAINABILITY RATING INDEXING, GREEN COMPUTING, ETC...)
- KNOWLEDGE OF IFC PERFORMANCE STANDARDS AND GUIDANCE NOTES
- KNOWLEDGE OF MAIN SUSTAINABILITY AND CSR INTERNATIONAL STANDARDS AND GUIDELINES (GRI, AA1000, IIRC INTEGRATED REPORTING, ISO 26000, TEPS, ETC...)
- KNOWLEDGE OF POLICY AND PROCEDURES RELATED TO COMPLIANCE AGAINST INDUSTRY STANDARDS ISO 14001, ISO 18001, SA 8000, AND ASSURANCE PROCESSES
- EXPERIENCE TO MANAGE INTERNAL AND EXTERNAL STAKEHOLDER
- EXPERIENCE IN BUSINESS PLAN, ADVISORY AND MENTORING ACTIVITIES
- EXPERIENCE IN EVALUATING SOCIAL ROI
- MASTERY IN PRESENTATIONS, PITCH MATERIALS, WRITTEN PROPOSALS, SPEECHES, BRIEFS, PREPARATION OF INTERNAL REPORTS, WHITE PAPERS, STRATEGY AND OPERATIONAL PLANS, IDENTIFYING RESEARCH AND TRENDS
- EXCELLENT WRITTEN AND VERBAL COMMUNICATIONS SKILLS
- EXPERIENCE IN NATIONAL AND EUROPEAN FUNDING PROJECTS
- STRONG STRATEGIC PLANNING AND PROJECT MANAGEMENT SKILLS

COMPUTER SKILLS AND COMPETENCES

- KNOWLEDGE OF INFORMATION AND OFFICE TOOLS, KNOWLEDGE MANAGEMENT TOOLS AND ENTERPRISE REPORTING TOOLS
- KNOWLEDGE OF SOCIAL MEDIA TOOLS AND WEB COMMUNICATION
- ORIENTATION TO INNOVATION

ARTISTIC SKILLS AND COMPETENCES

- MUSIC AND PIANO STUDIES

OTHER SKILLS AND COMPETENCES

- ORIENTATION TO THE BUSINESS PRIORITIES AND OUTCOMES
- ABILITY TO SHARE STRATEGIES AND OBJECTIVES
- ABILITY TO THINK STRATEGICALLY, AND TO WORK IN A DYNAMIC AND PRESSURED ENVIRONMENT
- MATURITY AND CREDIBILITY TO DEAL CONFIDENTLY WITH PEOPLE AT ALL LEVELS
- SENSE OF BELONGING TO THE COMPANY AND RESPECT OF COMPANY VALUES
- PASSION FOR TECHNOLOGY AND INNOVATION MANAGEMENT PROCESSES
- DRIVING EXECUTION, ADAPTABILITY (IN CHANGING WORK RESPONSIBILITIES OR ENVIRONMENT, NEW WORK STRUCTURES, PROCESSES, REQUIREMENTS OR CULTURE), FACILITATING CHANGE, INFLUENCING SKILLS
- SELF DISCIPLINE AND MOTIVATION TO WORK INDEPENDENTLY
- HIGH DEGREE OF INDEPENDENCE, BUT RESPECTFUL OF THE STRATEGIES AND OF THE ADVICES OF A SUPERVISOR AND OTHER TEAM MEMBERS
- COACH TRAINER

- WILLINGNESS TO TRAVEL
- PASSION FOR WORK

LICENSE CAR LICENSE "B"